



Chief Business Development Officer

Celentyx Ltd seeks to appoint a Chief Business Development Officer to continue the growth in sales by the company.

Celentyx's target clients are primarily companies with small molecules and biologicals that impact (potentially) the human immune system for benefit or adversely. Celentyx's Immuno-Profiling™ approach is also useful to identify the molecular and/or cellular target when this is not known. Celentyx's clients range from Top 5 'big pharma' to SMEs located in the USA, Europe and the Far East.

The successful applicant will receive a generous remuneration package comprising a basic salary and opportunity for performance bonuses such that annual remuneration should be in excess of £100k. Flexibility around location is also available.

The successful applicant will also benefit from the company's generous Share Option Scheme.

Requirements

- A solid appreciation of the human immune system in health and disease; along with the techniques used to interrogate it. The often bespoke nature of Celentyx's services means that client key decision makers tend to be project leads and above (i.e. scientific rather than business employees), hence a track record of successful engagement at this level is essential.
- Strong project management skills and an ability to tailor their work to suit individual client needs.
- Enthusiasm to participate in face-to-face meetings with (prospective) clients throughout the World.
- Experience of crafting a successful and relevant marketing strategy. The commercial knowledge and understanding to drive the growth and development of the company with potential to progress to CEO in due course.

For initial informal discussion please contact Nicholas Barnes (CEO) via the Celentyx website (www.celentyx.com).
